



Board of Directors Meeting

Date: April 27, 2020

Location: Conference Call , 7:00 pm to 9:40 pm

Name	Present	Name	Present	Name	Present	Name	Present
Lynn Algra	Yes	Sandra Ecclestone	Yes	Pat Pearce	Yes	Brian Wills	Yes
Marcus Boyle	Yes	Troy Hudson	Yes	Hugh Seaton	Yes	Eric de Nys	Yes
Tara Fulop	No	Anja Lee	Yes	Cor Smit	Yes		

1.0 Minutes March 30, 2020. Approved. CARRIED

2.0 Treasurers Report – Submitted

Financials as of March Compared to Last Season:

Total Revenues YTD are \$941K (at \$53K less) :

Season Pass sales at \$248K are \$44k higher;

Day Passes are \$36K lower;

SuperCamps are \$66K net for each SLNC and SSMR (\$19K higher);

Programs revenues at \$105K are \$17K higher;

Competitions revenues are \$27K due to no NorAm event and late season cancellations.

Expenses at \$668K are \$68K higher :

Wages & Salaries are \$37K higher;

R&M Building and R&M Trail are both tracking 20%+ higher ;

R&M Equipment is \$19K less than last year.

Finance Committee Activities:

- Finance and Accounting Policy revisions will be presented at Future Board meeting.
- Subcommittee is developing a Pricing policy for non-SLNC vendors.
- Budgeting including Capital Equipment for approval at June Board meeting.
- Transfer amount for Capital Fund.
- Nationals2020 reimbursements to athletes and return of donors money completed.

3.0 Operations Report – Submitted

Season Highlights:

- Similar number of Members (2038) compared to last season.
- Programs with 180 in Youth and 274 in Masters, 428 in Supercamps.
- JESS4KIDS raised \$3,800.
- In discussion with the Okanagan Indian Band and the Splotsin Band to hold Indigenous Ski Program.
- Due to COVID-19 budgeting for variety of levels of operations for next season.
- Secured 90% of staffing for next season based on full capacity model.
- Seeking estimates for future upgrade on Lodge washrooms and Parking Lot expansion.
- Despite opening late and closing early we have had a good financial outcome.

4.0 Committee Reports

Competitions - Submitted

- BC Championships Feb. 26, 27, 28. There will be minimal spending prior to final confirmation of the event. **Marcus to review Technical Package with CCBC for Club responsibilities in the event of cancellation due to COVID-19 and also whether insurance option can be made available for registrants.**
- Several Biathlon Events are scheduled: NorAm's either at end of Nov. or beginning of Dec; Jan 9/10 Cadet Regional's; and Feb. 12, -14 Cadet Provincials. **Lynn to review Technical Packages of Biathlon competitions for Club responsibilities in the event of Cancellation.**
- Jess4Kids Relay Feb 6 and Best in Snow Loppet Mar. 13

5.0 Committees Follow Up

- Chair will develop and maintain a Follow-up List for Board members Committee work.
- The final amount for Groomer donations has been received from Parks.

COVID-19 Discussion

- Children may return to school in Sept. but Programs may still limit large group activities; Masters will need to reconsider operating models to reduce large group interaction.
- Need to plan for COVID-19 to be with us again next season; Keep employees and patrons safe; need procedures and protocols for varying amounts of interaction ranging from opening trails only to full operation.
- Thompson Okanagan Tourism Assoc. (TOTA) has offered services to assist business operate under COVID-19 restrictions.
- Biathlon already has procedures in place called "Return to Play".
- Upgrading of Washrooms and Parking may help with overall COVID-19 affected business.

6.0 New Business

Programs Presentation – Program Director

Eric de Nys outlined, in a Power Point Presentation, a Programs Vision for SLNC.

Highlights of the Presentation

- Clubs role needs to change in order to increase success.
- Programs are the Club not just Grooming.
- We don't provide any programs for disabled and over 35 years.
- Eric started in 2017/18 season and some areas have grown such as Biathlon, Masters, Bunnies and others have declined such as Track Attack 1 (will reintroduce again next season) and Academy (some students graduated).
- Overall Youth Programs are down 41 %, Biathlon is up 25 % with 14 participants and Masters is up 31 % compared to previous season.
- Ratio of children/coaches is 8/1 and will need more volunteer coaches.
- Need Skills Development Program Coordinator (\$5-\$10 K) Emphasis on communication and Organization.
- Need Full Time HP Masters Coach. Last season an Assistant coach provided support for 30 participants, next season will expand to 40 participants and then to maximum of 50.
- Will need a Biathlon Full Time Coach to train 20 participants. Start with Part Time and provide incentives to go to Full Time.
- Introduced the idea of "Center of Excellence" in every facet: lodge, trails, programs, similar to existing Centers at Thunder Bay and Canmore.
- Few coaches are available and some clubs are getting no applicants for advertisements.
- Keep Programs affordable with Choices and Options.
- Simplify SDP registration and improve communications.

The Board will discuss this Programs presentation and respond to the request for more coaches and Programs growth.

Next Scheduled Board Meeting is at 7 pm, May 25, 2020