



## Annual General Meeting Minutes

Oct 21, 2020

Virtual: GoToWebinar

**Meeting Called to Order: 7:00 pm**

**In Attendance:** Board of Directors, General Manager plus 45 members totalling approximately 65 participants.

### 1. Minutes of the 2019 AGM

- **Motion** to approve the minutes of the Oct. 16, 2019 AGM **Carried.**

### 2. Introduction by the Chair (Marcus Boyle)

- Good year despite COVID and otherwise probably would have been a our best financial year. Also, Nationals, if it was able to go forward, would have made it even a more successful.

### 3. Treasurer's Report (Hugh Seaton)

Highlights of the Financial Statements, Year Ended May 31,2020; and Treasurers Report:

- Finance Committee updated the Club Finance & Accounting Policy and supported GM in COVID budget planning.
- Financial Position is good: Cash in Operating account is up 3 times, Net Assets have doubled, members have grown by 23% and Expenses last year are 30% higher since 2017.
- Net Sales were \$ 890,401, similar to 2 seasons ago even with a less operating days (about 1 month less due to COVID and later opening at the beginning of the season).
- Excess of Sales over Expenses (Net) was down 22% compared to the previous season partly due to an increase in Salaries and Wages and costs associated with Lodge mold remediation renovations.
- Our new PB400 Groomer was purchased with generous donations from Club members, BC Gaming Capital grant, RDNO. The balance a \$100,000 loan has 4 years remaining.
- Our Year End statement shows \$30,696 of deferred income and will do so in the future remaining 9 years of the expected lifespan of the Groomer.

- Supercamp, a joint program between Silver Star Mountain Resort (SSMR) and Sovereign Lake sold out and netted \$66,106 for each SLNC and SSMR.
- Youth Programs revenue increased slightly but overall revenue was down due to no BC Gaming grant; Masters had a 75% increase in revenue due to a 33% increase in participants and an increase in fees.

#### **4. Operations Report (Troy Hudson)**

##### Highlights of the Year End Operations Report :

- Recognition to all volunteers, coaches, staff and Board members for managing through a challenging season. Special thanks to the Nationals2020 committee who planned for an exceptional event that was unfortunately cancelled.
- New Groomer worked well last season and we have purchased a new tiller for the older PB400.
- Memberships grew, and Day ticket sales were similar to the previous season with one month less of operation.
- The season abruptly ended on March 20, 2020 and plans begin for an anticipated COVID season ahead. A COVID task force worked throughout the off season to set protocols and procedures for operation this season.
- A new online registration platform has been launched to help contact trace our daily visitors more effectively; washrooms have been renovated to have contactless faucets new countertops and a dishwasher added to the kitchen.

#### **5. Financial Forecast (Hugh Seaton)**

- Budgeted for 25% less revenue but Season Passes sales are ahead of last year at this time.
- We have a Cancellation-Refund Schedule if we have to close our operation due to COVID.
- New online sales company, Entabeni is charging us 2% of sales for this service (about \$13-19,000) plus the RRID ticket card stock (\$15,000 this season).
- Capital Projects for \$89,000 include Washroom upgrades, replacing some of the rental equipment and skis, a new tiller for the old PB400 and poling machines for Youth Programs.

#### **6. COVID Planning (Cor Smit)**

COVID Committee planning has included: Safety Plan, Precautions and Procedures, Signage, RFID check in and Check out and PPE. Committee is updating Website with new information and as BC Health Guideline changes take effect.

- Outdoors we will utilize signage, make trail changes where necessary, new kiosk windows for scanning passes, and require 2 meters distance otherwise use masks.
- Indoors we have limited access to building where masks will be mandatory, limited people in the buildings at one time, sanitizing stations, direction of travel signage.

## **7. COVID Operations (Troy Hudson)**

- Program protocols are on our Website and will have updated Q & A.
- Day ticket sales will be limited and season pass holders can ski anytime during operating hours
- Required to scan your passes before and after skiing.
- Social distancing on trails particularly at trail heads and in Black Prince Cabin
- Lodge will be open, controlled, with no seating, rentals upstairs; exit through the team room.
- Upstairs washrooms for parents/toddlers and rental patrons; downstairs washrooms access has separate entrance and exit doors.

## **8. Question Period**

- i) *Do people who arrive before opening need to scan passes?* No. If scanning is not available then will take names.
- ii) *If one family member has a season pass and the other a punch pass, can we ski together?* Yes, Punch pass values will be transferred to a RFID card.
- iii) *How do dog owners scan passes?* Drive to the lodge scan then return to the far end of our parking lot designate for Dog trail access. Dog owners are required to have a pass.
- iv) *Will BC parks provide any leeway for operation if we have a good COVID friendly operation?* Yes, we hope, due to a good relationship and all our planning. We can, if necessary, scale back operations to trails only and maintain a quality experience.
- v) *What is the status of access to the Wax Cabin?* It will be open daytime, locked in the evening, and mask are mandatory.
- vi) *Will Silver Star trails be accessible from SLNC?* Yes, all connections are open as long as skiers hold both passes.
- vii) *Is there a place indoors to change boots?* No, boots can be changed in your car.
- viii) *Where can we see the trail report?* We are beta testing for a new version in January – heat map of the latest grooming.

## **9. Elections Report (Kim Taylor)**

Committee members are Kim Taylor, Randy Savoie and Doug Geller.

- Board Positions were well advertised and the process was fair.
- Six positions were available and were filled by acclamation. Four new members: Cynthia Flores, William Miller, Robert Oxenham, Jeff Ward plus two returning: Pat Pearce and Cor Smit.
- Four board members continuing are: Marcus Boyle, Sandra Ecclestone, Tara Fulop Conner and Hugh Seaton making a full board of Ten members.

#### **10. Introductions of New Board Members**

Cyndy Flores, Rob Oxenham, Jeff Ward, Bill Miller each gave a one minute introduction of themselves.

#### **11. Closing Remarks (Marcus Boyle)**

Special thank you to *all* the Nationals2020 Organization Committee members, especially Pat Pearce for her role as chair.

This season will be a learning process and we will all need patience due to lots of new procedures.

Meeting Adjourned at 8pm