



**Date:** November 23, 2020

**Location:** Conference Call

Name	Present	Name	Present	Name	Present	Name	Present
Sandra Ecclestone	No	Troy Hudson	Yes	Hugh Seaton	Yes	Bill Miller	Yes
Cyndy Flores	Yes	Pat Pearce	Yes	Cor Smit	Yes		
Tara Fulop	Yes	Rob Oxenham	Yes	Jeff Ward	Yes		

**Meeting called to order by J. Ward at 7:00pm**

**1.0 Call for New Business Items**

**2.0 Approval of Agenda - Approved**

**3.0 Approval of Minutes of November 19, 2020 – Approved**

3.1 Action items completed

**4.0 Treasurer’s Report – See written report**

4.1 Season Pass sales exceeding last year by \$150K and about 450 new members and a few hundred new snowshoe passes

4.2 COVID related costs \$80K - \$100K

4.2.1 Entebeni, RFID, washroom upgrades, season pass cancellations, SuperCamp cancellation

4.2.1.1 Cost of sales include \$16K for RFID cards

4.2.1.2 Refunding \$160K for SuperCamps 1-6; resulting in a loss of income but no costs

4.3 Programs doing well: \$16K better than last year

4.4 Wages: tracking \$7K below last year

4.5 Budget Committee met to set priorities for the year and will have an in depth review of COVID impacts next spring. Also, time to begin strategizing for replacing 2008 groomer

**4.6 Budget Overview**

4.6.1 Fiscal year June 1 – May

4.6.2 This fiscal year was budgeted with lower revenue to have a break-even year

- 4.6.3 60% revenue – season and day tickets; 50% programs; 10% rentals, sales, merchandise
- 4.6.4 Wages are 50% of expenses

## **5.0 Operations Report – see written report**

- 5.1 COVID is resulting in about 25%-30% more work for staff
- 5.2 Volunteer roster as a ski host program
  - 5.2.1 Johanna Tul has offered to lead
- 5.3 PHO orders and program participants from out of region

**MOTION: PROGRAM PARTICIPANTS MUST FOLLOW NOV 19<sup>TH</sup> PHO ORDERS - APPROVED**

## **6.0 PHO orders**

- 6.1 Message to public: SLNC will follow PHO orders

**MOTION: PROGRAM PARTICIPANTS MUST FOLLOW THE NOV 19<sup>TH</sup> PHO ORDERS - APPROVED**

- 6.2 BC Parks position: Troy in conversation with Ryan about having rangers on site for busy days
- 6.3 Definition of region: we will use the NORD definition
- 6.4 Passes and refunds
  - 6.4.1 Season passes refunds per website info
  - 6.4.2 Day tickets can be moved if purchase prior to Nov. 19 orders
- 6.5 Camps and Competitions

**MOTION: TO REVIEW THE DECISION ON WHETHER OR NOT TO CANCEL BC CHAMPIONSHIPS ON DEC. 21, 2020 - APPROVED**

## **7.0 BOD retreat update**

- 7.1 Looking for a facilitator
- 7.2 C. Flores and J. Ward will speak to facilitators and report back to the BOD

**MOTION: BOD APPROVES BUDGET OF UP TO \$2000 FOR A FACILITATOR - APPROVED**

## **8.0 New business**

- 8.1 New First Aid part time position

**MOTION: BOD TO APPROVE UP TO \$1800 IN ADDITIONAL WAGE COSTS TO HAVE A PAID PART TIME WEEKEND FIRST AID POSITION THAT WILL BE MULTIPURPOSE POSITION – APPROVED**

- 8.2 Sliding Hill

**MOTION: THE SLIDING HILL TO BE OPEN TO SEASON PASS HOLDERS ONLY AND TO BE REASSESSED AT END OF YEAR - APPROVED**

## **9.0 In Camera – None**

**Next virtual meeting: December 21, 2020 at 7pm**

**Meeting adjourned at 9:04pm by J. Ward**